

Press Release

SCHIPHOL, 9 JANUARY 2024

Air France KLM Martinair Cargo partners with SkyCell to provide ULD tracking and visibility

Air France KLM Martinair Cargo has selected SkyCell - a purpose-led technology company engaged in transforming the pharmaceutical supply chain – as its preferred unit load device (ULD) tracking partner. This latest partnership will see SkyCell deploy its state of the art, built for purpose IoTs across Air France KLM Martinair Cargo's entire ULD fleet; providing the airline group with real-time visibility into its ULD operations on the SkyMind platform and driving significant operational and cost efficiencies.

With SkyMind, Air France KLM Martinair Cargo will gain complete control over ULD operations — mitigating the extensive manual efforts historically associated with tracing and tracking, leading to substantial time and cost savings, as well as boosting operational efficiency.

SkyMind utilises state-of-the-art technology, including advanced readers and tags, to provide airlines with real-time visibility into their entire ULD fleet. This visibility enables airlines to make informed decisions and operate proactively rather than reactively, resulting in improved operational efficiency.

Adriaan den Heijer, EVP Air France-KLM Cargo and Managing Director Martinair:

“We’ve decided to invest in the latest asset tracking technology with SkyCell. A new technology solution called SkyMind has been developed. Implementing state-of-the-art tracking devices to locate our ULDs will not only enable us to track our assets but will also significantly enhance our operational quality. Real-time ULD tracking will enable us to address the issue of ULD losses, whether by ground handling partners or our valued customers, and will ensure seamless movement of cargo. With improved ULD management, we can optimise our operations and deliver exceptional service to our air cargo industry partners.”

Nico Ros, CTO and co-founder SkyCell:

“We’re excited about our partnership with Air France KLM Martinair Cargo as we establish a new standard in technology for Air Cargo’s ULD (Unit Load Device) management. This achievement is made possible through our close cooperation with Air France KLM Martinair Cargo and the integration of SkyMind, our IoT-driven visibility platform with specialised ULD management. The partnership marks a major transformation in the airline industry towards automation, with a strong focus on efficient ULD management, streamlined dispositioning and improved asset utilisation.”

ENDS

About Air France KLM Martinair Cargo

The Air France-KLM Group is a global airline group with a strong European base. Its main areas of business are passenger transport, cargo transport and aeronautical maintenance.

Air France KLM Martinair Cargo is the Air France-KLM Group’s dedicated air cargo business. Air France Cargo and KLM Cargo are members of SkyTeam Cargo (www.skyteamcargo.com) offering even larger network coverage.

Please click [here](#) to go to our press releases online or visit www.afklcargo.com for more information about Air France KLM Martinair Cargo

Media contact

Gerard A. Roelfzema - E: gerard.roelfzema@klm.com - M: +31(0)6 53 66 30 29

About SkyCell

SkyCell is a purpose-led technology company transforming the pharmaceutical supply chain through a combination of proprietary software, hardware and big data. It is the leading manufacturer of temperature-controlled, door-to-door container solutions that allow pharma companies to optimise their supply chain by reducing, and even predicting, the risks associated with delivering sensitive drugs by air. Its SaaS solution, SkyMind, combines simulation data with operational data (S+O data), enabling pharma companies to enjoy real-time, end-to-end insight into every shipment around the world, and its automated approval capability reduces quality approval time from an average of 14 days to just hours, getting life-changing drugs to consumers faster.

Designed with sustainability as a core principle, SkyCell’s technologies protect healthcare systems by reducing the in-transit failure rate to a market-leading low of less than 0.1% temperature excursions while reducing the CO2 impact of each shipment by almost half the average rate. SkyCell is a climate-neutral company (Scope 1 & 2 compensated) and has committed to the goal of end-to-end net-zero by 2040. SkyCell’s sustainability targets are science-led and aligned to both the Paris Agreement and UN sustainable development goals.

Founded in Switzerland with a vision to have zero loss in the pharma supply chain, the company has been validated by the majority of the top 20 pharma companies. SkyCell is the number three player in the world in temperature-controlled air freight solutions, in a fast growing market estimated to double to USD 5.5 billion by 2030.

<https://www.skycell.ch/>